

Media Release

DKSH and Hygiena® Expand Exclusive Partnership to Vietnam

Collaboration brings rapid food safety and One Health Diagnostics® to customers across key industries

Ho Chi Minh City, Vietnam, October 20, 2025 – DKSH's Business Unit Technology has expanded its exclusive partnership with Hygiena®, a global provider of One Health Diagnostics® solutions ranging from rapid microbial detection to environmental monitoring, across key industries in Vietnam. Building on successful collaborations in Cambodia, Laos, Myanmar, the Philippines, and Malaysia, DKSH will leverage its business services to strengthen Hygiena's presence and drive growth in the Vietnamese market.

Under the agreement, DKSH will provide comprehensive market expansion services, including sales and marketing, distribution, applications support, and after-sales service, to accelerate access to Hygiena solutions nationwide. Hygiena's portfolio includes adenosine triphosphate (ATP) cleaning verification systems, rapid microbial screening technologies, and additional diagnostic tools. These solutions help organizations verify hygiene standards, improve process control, and meet regulatory requirements. This partnership assists organizations in verifying hygiene, improving process control and meeting regulatory requirements for a wide range of industries. DKSH's offerings support the distribution of Hygiena products across these various industries, such as food and beverage manufacturing and processing, healthcare and public health facilities, hospitality and food service sectors, water and environmental testing, cosmetics and personal care manufacturing, as well as transportation, logistics, and educational institutions.

"Expanding our partnership with DKSH in Vietnam, one of Southeast Asia's fastest-growing markets, is an important step," said Khun Surada Ketruang, Regional Sales Manager, Southeast Asia at Hygiena. "DKSH's execution strength and local expertise make it an ideal partner to deliver our One Health Diagnostics solutions and support customers in advancing safety and compliance."

"Strengthening our collaboration with Hygiena reflects DKSH's commitment to bringing reliable, proven technologies to customers in Vietnam," said Julien Moret, Managing Director, Technology, Cambodia, Laos, Myanmar, and Vietnam, DKSH. "With DKSH's national reach and service capabilities alongside Hygiena's leading portfolio, we are well-positioned to create value and support sustainable growth."

About Hygiena

At Hygiena, our mission is to create innovative diagnostics for a healthier world. We develop, produce and provide best-in-class One Health Diagnostics® solutions from seed to plate to our global customer bases. As one of the few organizations in the world to uniquely focus on food safety throughout the value chain, we maintain the belief that the health of people is closely connected to the health of animals in our shared environment. Our molecular rapid tests and analysis tools for food and beverage safety, veterinary diagnostics and environmental monitoring help prevent illness, save lives and contribute to making the world a safer place. As the global leaders in rapid diagnostic tests, we provide solutions that are reliable, easy to use and accurate, backed by industry-leading customer service and support. With a sizeable global presence, Hygiena is headquartered in Camarillo, California, with numerous offices and customer application centers in the Americas, Europe, Africa, Asia and Australia.

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We also partner with over 180 distributors in more than 100 countries worldwide. Learn more about us at www.hygiena.com.

For all media inquiries, please contact:

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About DKSH

For 160 years, DKSH has been delivering growth for companies in Asia and beyond across its Business Units: Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, DKSH offers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics, as well as after-sales services. DKSH is a participant of the United Nations Global Compact and adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 28,060 specialists, generating net sales of CHF 11.1 billion in 2024. DKSH Business Unit Technology offers complete solutions for specialized scientific and industrial applications. With around 1,820 specialists, the Business Unit generated net sales of CHF 549 million in 2024. www.dksh.com/tec

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